

# Warren Firkin Architects

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TO WHOM IT MAY CONCERN

R E F E R E N C E

N O R T H C O N S T R U C T I O N & B U I L D I N G

On behalf of my Client, St.Vincent de Paul Society, our office issued tenders in early 2003, for a new 60 Bed Aged Care Residential Facility to be constructed at Hamlyn Terrace, Wyong district. The Facility comprised 20 Bed Low Care, 20 Bed High Care and 20 Bed Dementia with all support functions, including commercial Kitchen and Laundry, stores, maintenance areas and a separate Day Respite facility to accommodate 20 persons each day, on a 'greenfield' wooded site.

North Construction & Building were the lowest tender and we commenced post tender negotiations with the view of reducing the tender figures, where logically possible and advisable.

Tim Cornish and his able band of estimating and construction staff were able to make many suggestions and we achieved considerable savings which were very meaningful for our Client, depending on donated funds, to establish this worthwhile public facility.

I found the attitude of all the staff dealt with on the tender negotiations to be very helpful, positive, enthusiastic and very professional and the desired result was achieved and Norths were awarded the job.

North performance on the job was very impressive in particular the efforts of the Project Manager, Matthew Cook, were most helpful and appreciated, wherein I was able to discuss any issue of concern with the job in an open, friendly and cooperative way and the response from Norths was to offer unlimited assistance to achieve the best result for our Client.

The Contract Administration of the job was also a pleasant experience with the Project management of cost and timing always given earnest attention and respect due to our Client's financial restrictions.

The project has been completed some twelve months and our Client has also gained respect for the performance of the Builder's attention to detail on minor items needed.

The final cost of the Building contract is just less than \$.5,900,000 a very economical figure for the size of the completed facility.

I have been very pleased to have Norths working on this project and have already had the pleasure of giving verbal references for some of their later tenders, and I have every confidence in nominating their present organisation, including Tim Cornish and Matthew Cook, to any potential Client.

  
WARREN FIRKIN ARCHITECT

June 2005.